

**DIRECTORATE OF MEDICAL HEALTH AND FAMILY WELFARE,
GOVERNMENT OF UTTARAKHAND**

**EXPRESSION OF INTEREST FOR SETTING UP AND MANAGING
A CARDIAC CENTER
AT
L.D. BHATT HOSPITAL, KASHIPUR, UDHAM SINGH NAGAR
IN
PUBLIC PRIVATE PARTNERSHIP MODE**

DISCLAIMER

The information contained in this Expression of Interest document (the “EOI”) by or on behalf of the Authority or any of its employees or advisors, is provided to Applicant(s) on the terms and conditions set out in this EOI and such other terms and conditions subject to which such information is provided.

This EOI is not an agreement and is neither an offer nor invitation by the Authority to the prospective Applicants or any other person. The purpose of this EOI is to provide interested parties with information that may be useful to them in the formulation of their application for qualification pursuant to this EOI (the “**Application**”). This EOI includes statements, which reflect various assumptions and assessments arrived at by the Authority in relation to the Project. Such assumptions, assessments and statements do not purport to contain all the information that each Applicant may require. The assumptions, assessments, statements and information contained in this EOI may not be complete, accurate, adequate or correct. Each Applicant should therefore, conduct its own investigations and analysis and should check the accuracy, adequacy, correctness, reliability and completeness of the assumptions, assessments, statements and information contained in this EOI and obtain independent advice from appropriate sources.

Information provided in this EOI to the Applicant(s) is on a wide range of matters, some of which may depend upon interpretation of law. The information given is not intended to be an exhaustive account of statutory requirements and should not be regarded as a complete or authoritative statement of law. The Authority accepts no responsibility for the accuracy or otherwise for any interpretation or opinion on law expressed herein. Further, the details mentioned in the EOI document are indicative in nature and reflect the Authority’s approach to the partnership model. Specific details may change in due course

The Authority, its employees and advisors make no representation or warranty and shall have no liability to any person, including any Applicant or Bidder, under any law, statute, rules or regulations or tort, principles of restitution or unjust enrichment or otherwise for any loss, damages, cost or expense which may arise from or be incurred or suffered on account of anything contained in this EOI.

The Authority also accepts no liability of any nature whether resulting from negligence or otherwise howsoever caused arising from reliance of any Applicant upon the statements contained in this EOI.

The Authority may, in its absolute discretion but without being under any obligation to do so, update, amend or supplement the information, assessment or assumptions contained in this EOI.

The issue of this EOI does not imply that the Authority is bound to select and short-list pre-qualified Applications for Bid Stage or to appoint the selected Bidder or Concessionaire, as the case may be, for the Project and the Authority reserves the right to reject all or any of the Applications or Bids without assigning any reasons whatsoever.

The Applicant shall bear all its costs associated with or relating to the preparation and submission of its Application.

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1. Background

The State Govt. of Uttarakhand apart from undertaking the strengthening of the primary health care services in the state has also been making efforts to provide specialized secondary and tertiary care facilities in the government hospitals.

There are number of patients who require cardiac treatment on regular basis as well as emergency interventions. Cardiac treatment in private hospitals is unaffordable for the poor patients.

At present the state has one specialized cardiac centre being run on the PPP mode at the Deen Dayal Upadhyaya (Coronation) hospital, Dehradun. It has been conceived that a secondary care cardiac centre be created at L.D. Bhatt Hospital, Kashipur, Udham Singh Nagar in PPP mode.

Thus, the Government of Uttarakhand invites interested applicants to commission, operate, maintain and manage the Cardiac Centre (the "Project") at L.D. Bhatt Hospital, Kashipur, Udham Singh Nagar

2. Project

The proposed centre is to be set up in the L.D. Bhatt Hospital, Kashipur, Udham Singh Nagar. The space would be provided by the Government. The PPP partner would set up and manage the facility for the following services :

- a. Cardiology OPD
- b. Non Invasive Cardiac Lab
 - 2D Echo/TMT etc
- c. 4-6 Bedded CCU
- d. 10 Bedded Cardiology Ward
- e. Telemedicine link with a Central Cardiology Hub

3. Location

The proposed location of the project is at L.D. Bhatt Hospital, Kashipur, Udham Singh Nagar.

4. Role of Private Partner

Scope of Services to be provided shall include -:

1. Round the clock uninterrupted services including emergency care by posting the required manpower on shift basis as per standard guide lines and norms for running Cardiology ICU services.
2. The minimum staff expected to be provided by the applicant is given in the **Annexure-I**. Kindly note that this list is only indicative and subject to change in the RFP.
3. Service to be provided by qualified personnel in respective field.
4. All major or minor equipments and materials (consumables etc) to be used for OPD Ward and ICCU care, including any drugs and dressings, has to be procured by the service provider.
5. Procurement of all the equipments to ensure that equipments provided are newly purchased, of good quality and compatible with IT rollout and Telemedicine. **Annexure-II** gives the list of already available major equipments in place at the hospital as also the desired equipment that needs to be put in place by the applicant. Kindly note that this list is only indicative and subject to change in the RFP.
6. Responsible for inventory management of drugs and consumables.
7. Making arrangements to transfer the serious patient who needs sudden CTVS care or procedure to Cath lab/Higher Cardiac Care Centre or for any other similar emergency will be the sole responsibility of the service provider.
8. Maintaining all records both medical and non-medical as well as medico legal records, as prescribed under the provisions of law
9. Submitting of required reports and duty roster to the Hospital Administration as will be agreed to in the MOU
10. Insurance cover for equipments or other facilities connected with services.
11. Any permits in case required, shall be the responsibility of bidder.
12. Emergency lab services arrangements with the private sector for specific tests not available in the hospital.
13. Responding to emergency cases including in odd hours.
14. Electricity, Generator, water, air conditioning, medical gases Services and 24 hour generator backup during power failure.

5. Government's Role

- i. The Government of Uttarakhand would provide space and available equipment in L.D. Bhatt Hospital, Kashipur, Udham Singh Nagar for setting up the proposed cardiac centre.
- ii. Services of CSSD, Laundry, Laboratory Services, Blood Bank (if available), Radiology, MRD, CT/MRI, Bio-medical Waste Disposal, Kitchen services, Ambulance, etc.
- iii. The Service provider will be reimbursed as per latest CGHS Delhi guidelines and package rates for tie up Non NABH hospitals availing the discount offered by the service provider.
- iv. **The percent discount offered by the applicant on the latest CGHS package rates will be the deciding financial criteria at the RFP stage**

6. Brief description of Bidding Process

- a. The Authority will adopt a two-stage Quality and Cost Based Selection (QCBS) based bidding process for selection of the bidder for award of the Project after the short listing based on EoI. The first stage will be Technical Evaluation of bids and the second stage will be the financial evaluation of the bids.
- b. The EoI may be followed by a round of presentations before the competent authority, if required to assist the authority in the process of short listing. The authority at its discretion may proceed to the short listing stage without presentations as well. Any decision in this regard will be communicated to the interested organization through the departmental website.
- c. At the end of this stage, the Authority shall announce a list of all shortlisted Applicants who shall be eligible for participation the Bidding Process comprising Request for Technical and Financial Proposals (the "Request for Proposals" or "RFP").
- d. In the Bid Stage, the Bidders will be called upon to submit their proposals including technical and financial offers in accordance with the RFP and other documents to be provided by the Authority (collectively the "Bidding Documents"). As part of the Bidding Documents, the Authority will also provide a draft Concession Agreement and other information pertaining/ relevant to the Project available with it.
- e. Further details of the process to be followed at the Bid Stage and the terms thereof will be spelt out in the Bidding Documents. i.e. the RFP

7. Eligibility of Applicants

To be eligible for pre-qualification and short-listing, an Applicant shall fulfill the following conditions of eligibility:-

a. An Applicant may be a society registered under the Societies Registration Act, 1860 (21 of 1860) or corresponding Acts in States; or public religious or charitable trust registered under the Trust Act, 1882 (2 of 1882) or the WAKFS Act, 1954 (29 of 1954); or Company registered under Companies Act, 1956 or an Individual Cardiologist.

b. Technical Capacity

- The applicant should have a minimum experience of 5 years in providing services in Cardiology /Cardiothoracic disciplines
- Reputation for good quality care (NABH/NABL certified preferred) and/ or recognized by CGHS for providing cardiology care to CGHS beneficiaries.
- The bidder should have managed cardiac centre of at least 20 beds for a period of at least five years.
- State of the Art Cardiac Care institutional backup for providing Telemedicine linkage

c. Financial Capacity

- The Applicant's minimum average annual turnover of last three years (2013-14, 2014-15, 2015-16) should be at least Rs 5.00 Crores
- The Applicant should have **Positive Net Worth** at the close of each of the preceding three (3) financial years.
- For this purpose the Audited balance sheets of preceding three years, and a certificate of the Chartered Accountant, indicating the Net Worth of the applicant, should be submitted along with the EoI.

8. Period Of Service (Tentative)

- Initial Lock-in period will be for 5 years, thereafter extendable for 2 more years on an annual basis.
- No subletting of part or whole of the process/ infrastructure/services shall be allowed.
- No Joint Venture or Consortium shall be allowed.

9. Instructions to the Applicants

- a. No Applicant shall submit more than one Application for the Project.
- b. The Applicants shall be responsible for all of the costs associated with the preparation of their Applications. The Authority will not be responsible or in any way liable for such costs, regardless of the conduct or outcome of the Bidding Process.
- c. The Authority reserves the right to accept or reject any Application and to annul the Bidding Process and reject all Applications/ Bids, at any time without any liability or any obligation for such acceptance, rejection or annulment, and without assigning any reasons therefore.
- d. Each Application shall contain:
 - i. Application in the prescribed format provided as Annexes along with the specified supporting documents;
 - ii. Power of Attorney for signing the Application as per the format provided as annexes
 - iii. Copies of Applicant's duly audited balance sheets and profit and loss account for the preceding three years i.e. for the years 2013-14, 2014-15 and 2015-16. In case the audited balance sheets are not available for the year 2015-16, unaudited balance sheets may be submitted with an undertaking that in case there is a change after the audit the authority may take / revise its earlier decision if so warranted.
- e. Incomplete and /or conditional Applications shall be liable to rejection.
- f. The Application and all related correspondence and documents in relation to the Bidding Process shall be in English language. Supporting documents to EoI in any other language shall be accompanied by English translations, duly authenticated and certified by the Applicant.
- g. The Applicant shall submit the Application in original, along with 1 (one) copy and one soft copy on Compact Disc (CD). The original and its copy shall be typed or written in indelible ink and signed by the authorized signatory of the Applicant who shall also initial each page in blue ink.

h. For any Clarifications and Enquiries regarding the EoI, following are the contact persons -:

1) Dr. Meenakshi Uniyal (Jt. Director)

Phone - 094103 12966 , Email- mhvuttarakhand@yahoo.com

2) Dr. Rajan Arora

Phone - 09456513207, Email- healthcampuk@gmail.com

i. The Application along with the copies specified, should reach latest by -:

1500 hrs on 21st October 2016 to the following address -:

Director General, Medical Health and Family Welfare ,

Directorate of Health,

Danda Lakhond, P.O. Gujrara, Near IT Park

Sahastradhara Road Dehradun- Uttarakhand -248001

Applications received after the due date and time will be summarily rejected

j. The Application & the envelope shall clearly bear the following identification and shall clearly indicate the name and address of the Applicant.

“Expression of Interest to Set Up and Manage the Cardiac Care Centre at
L.D. Bhatt Hospital, Kashipur on PPP basis.”

Annexure - I

STAFFING PATTERN

Key Personnel	Minimum Educational Qualification	Minimum Professional Experience
Two full time doctors having training in Cardiology	MD (Med)	3 years dedicated training in Cardiology / Cardiac Surgery
	OR PG Diploma in Cardiology	Minimum 1 year post qualification experience in Cardiology
Five trained nurses, who shall be capable of imparting continued training to nurses in the Hospital besides delivering nursing care themselves.	GNM / B.Sc.	Minimum 5 years experience in Cardiac Nursing
Senior Technician	Degree / Diploma in Non-invasive Technology	Minimum 5 years experience in Cardiac Non invasive lab technology
Two Junior Technicians	Degree / Diploma in Non-invasive Technology	Minimum 3 years experience in Cardiac Non invasive lab technology
Five General Duty Assistants	Adequate experience and knowledge to perform his duties diligently.	Minimum 03 years experience as General Duty Assistant in a Hospital

Annexure II

List of Cardiology Equipment Available at L.D. BHATT HOSPITAL, KASHIPUR, UDHAM SINGH NAGAR

(The Applicant has to ensure functionality of this equipment in case it is found to be nonfunctional)

	Name of the Equipment	No.
1.	Echocardiography Machine	1
2.	TMT Machine	1
3.	BNP Analyzer	1
4.	Ventilators	2
5.	Ortho Pantogram Machine	1
6.	Patient's Monitors	7
7.	ECG machine	3
8.	Pulse oximeter	1
9.	Defibrillator	1
10.	Syringe Infusion Pump	1
11.	Needle Cutter	1
12.	Nebulizer	1

List of Cardiology Equipment to be made Available by the Applicant

	Name of the Equipment	No.
1.	Holter Monitor	1
2.	Defibrillator	2
3.	Temporary Pacemaker	2
4.	Syringe Infusion Pump	4
5.	C Arm Machine	1

ANNEXURE III

Letter Comprising the Application for Short listing

Dated:

To,

The Director General,
Medical, Health and F.W.
Uttarakhand.

Sub: Expression of Interest to Set Up and Manage a Cardiac Care Centre at L.D. Bhatt Hospital, Kashipur on PPP basis.

Madam,

With reference to your EOI document dated, I/we, having examined the EOI document and fully understood its contents, hereby submit my/our Application in one original and one copy in response to the EOI, for Short listing for the aforesaid project.

I/ We represent and confirm that:

- (i) I/ We have examined and have no reservations to the EOI document, including any Addendum issued by the Authority.
- (ii) I/ We certify that all information provided in the Application and in Annexes is true and correct; nothing has been omitted which renders such information misleading; and all documents accompanying such Application are true copies of their respective originals. I/We further understand that if anything stated in the application is found false/misleading, the authority shall reject this application and may undertake disciplinary proceedings as deemed fit.
- (iii) I/ We abide by all the terms and conditions of the EOI document and submit this application under and in accordance with the terms of the EOI document.

Yours faithfully,

Date: (Signature, name and designation of the Authorized Signatory)

Place: Name and seal of the Applicant

ANNEXURE-IV

Formats for submission of the EoI

I. Details of Applicant

1. (a) Name:
- (b) Country of incorporation:
- (c) Address of the corporate headquarters and its branch office(s), if any, in India:
- (d) Date of incorporation and/ or commencement of business:

Applicant shall provide Registration/ Incorporation certificates along with the charter documents.

2. Detailed description of the Trust/ Society/ Company/Individual including details of the main lines of activities relevant to this EoI and proposed role and responsibilities in this Project
3. Description of activities of the applicant relevant to the eligibility criteria with documentary proof thereof.
4. The Applicant must mention if they have been ineligible for unsatisfactory past performance, corrupt or fraudulent practices or blacklisted either by Ministry/Department/Organizations of Government of India/ State Government
5. Particulars of the Authorized Signatory of the Applicant:
 - (a) Name:
 - (b) Designation:
 - (c) Address:
 - (d) Phone Number:
 - (e) Fax Number:
 - (f) e-mail:

6. Please provide here any other relevant information that the applicant wishes to provide.

7. Details of Turnover and Net-worth for Financial Capacity (In Rs. crore)

Financial Year	Turnover	Net Worth
2013-14		
2014-15		
2015-16		

- i. Applicant shall provide a Statutory Auditor's Certificate specifying the net worth of the Applicant and also specifying the methodology adopted for calculating such net worth.
- ii. For avoidance of doubt, the Net Worth shall mean (Subscribed and Paid-up Equity + Reserves) less (Revaluation reserves + miscellaneous expenditure not written off + reserves not available for distribution to equity shareholders) and in the case of Trusts/Societies shall mean the sum of total contribution held by Trust/Society, Share Capital, Capital Grant, Total Corpus, Reserves & Surplus from which shall be deducted the sum of revaluation reserves, miscellaneous expenditure not written off and accumulated losses.

Date: (Signature, name and designation of the Authorized Signatory)

Place: Name and seal of the Applicant

II. Power of Attorney for signing of Application

(On a Stamp paper of appropriate value)

Know all men by these presents, We.....
(name of the firm and address of the registered office) do hereby irrevocably constitute, nominate, appoint and authorize Mr/ Ms (name),
son/daughter/wife of and presently residing at

....., who is presently employed with us/holding the position of , as our true and lawful attorney (hereinafter referred to as the "Attorney") to do in our name and on our behalf, all such acts, deeds and things as are necessary or required in connection with or incidental to submission of our application for pre-qualification and submission of our EOI to Set Up and Manage the Cardiac Care Centre at L.D. Bhatt Hospital, Kashipur on PPP basis proposed or being developed by the, Government of Uttarakhand (the "Authority") including but not limited to signing and submission of all applications, bids and other documents and writings, participate in Pre-Applications and other conferences and providing information/ responses to the Authority.

AND we hereby agree to ratify and confirm and do hereby ratify and confirm all acts, deeds and things done or caused to be done by our said Attorney pursuant to and in exercise of the powers conferred by this Power of Attorney and that all acts, deeds and things done by our said Attorney in exercise of the powers hereby conferred shall and shall always be deemed to have been done by us.

IN WITNESS WHEREOF WE,, THE ABOVE NAMED PRINCIPAL HAVE EXECUTED THIS POWER OF ATTORNEY ON THIS

DAY OF 20.....

For

.....

(Signature, name, designation and address) of person

authorized by Board Resolution (in case of Firm/Company)/
Partner in case of Partnership Firm

Witnesses:

1.

2.

Accepted

.....

(Signature)

(Name, Title and Address of the Attorney)

(Notarized)

Person identified by me/ personally appeared
before me/ signed before me/ Attested/
Authenticated

(*Notary to specify as applicable)
(Signature, Name and Address of the Notary)

Seal of the Notary

Registration Number of the Notary

Date: _____

Notes:

- The mode of execution of the Power of Attorney should be in accordance with the procedure, if any, laid down by the applicable law and the charter documents of the executant(s).*
- The Applicant should submit for verification the extract of the charter documents and documents such as a board or shareholders' resolution/ power of attorney in favour of the person executing this Power of Attorney for the delegation of power hereunder on behalf of the Applicant.*